



The Bob and Tom Show: A Legacy of Innovation and a New Chapter in AV Design

Driven by a shared commitment to quality, Bob Scharffer and Tom Mattley entered the AV industry to set a new standard in audiovisual design. In 2011, they devoted all their time exclusively and solely focused on Audio Visual Design Group (AVDG), and over the next few years, transformed it into an industry powerhouse.

By 2013, AVDG had achieved a staggering growth of over 1,000%, and by 2014, the company ranked #6 among the Bay Area's Fastest-Growing Private Companies according to the San Francisco Business Times.

Under Mattley and Scharffer's leadership and Andrew Standly as a charter member, AVDG continued to flourish, growing into a \$30 million business with more than 85 employees. Their dedication to excellence and their innovative vision made a lasting impact on the industry. In 2017, after successfully building a thriving enterprise, they made the strategic decision to sell AVDG.

They enjoyed some well-earned downtime—and even tried their hand at golf—but quickly realized that something was missing. They missed the thrill of AV design and the satisfaction of building sophisticated solutions for complex systems. Inspired to re-create that winning formula, they reunited their top-tier team once again. This time, the mission is to bring back a boutique, design-build experience tailored to today's advanced AV demands.

T2|AV marks their triumphant return and their second act in AV, offering comprehensive AV strategy, design and engineering, installation and support services. With a commitment to high-quality solutions and a legacy of expertise, the most innovative technical team in the industry is back, ready for the next chapter.